

# Broad horizons

Here for you wherever "here" is

## Contents

- 4 Welcome
- **6** Wealth management for US connected clients
- 8 Specialists in advising international clients
- **10** Investment process overview
- 12 Portfolio management
- 14 LGT Group

#### A look inside the Princely Collections

For more than 400 years, the Princes of Liechtenstein have been passionate art collectors. The Princely Collections include key works of European art stretching over five centuries and are now among the world's major private art collections. The notion of promoting fine arts for the general good enjoyed its greatest popularity during the Baroque period. The House of Liechtenstein has pursued this ideal consistently down the generations. We make deliberate use of the works of art in the Princely Collections to accompany what we do. For us, they embody those values that form the basis for a successful partnership with our clients: a long-term focus, skill and reliability.

www.liechtensteincollections.at

Cover image: Jacob Adriaensz. Bellevois (1621-1675), detail from "Threemaster in the Roadstead off Veere", (1621–1675) © LIECHTENSTEIN. The Princely Collections, Vaduz–Vienna

# Welcome

4



Welcome to LGT Wealth Management US. A specialist subsidiary of LGT Wealth Management UK LLP, our firm was set up specifically to help clients with personal and

financial connections to the US. We believe that a global perspective is the best way to achieve our clients' goals: an approach we adopt wherever our clients reside.

Our focus is on ensuring we meet and exceed our clients' expectations whatever they are, which in turn defines our firm's culture and strategy. We treat every client relationship as a long-term partnership and value the personal connection we hold with each one.

Our obsession is ensuring our clients enjoy being part of the firm and feel a sense of belonging. We strive to ensure that we never take our clients for granted and remember that we must continuously earn the right to look after our clients' wealth.

Paul Nixon CEO LGT Wealth Management US

"You've got broad horizons, your investment manager should too."

Paul Nixon, CEO LGT Wealth Management US

# Wealth management for US connected clients

# While the world shrinks, our ambitions expand

We are dedicated to helping clients wherever they reside, with a focus on their individual investment goals, through a transparent fee structure. Our clients include US citizens, trustees, companies and charities, and we offer investment services for general investment accounts such as ISAs, UK and international pensions, charities, trustees and private companies.

Whatever your requirements, we will work with you to tailor a bespoke solution across multiple currencies and jurisdictions. Any investment decisions we make take into account the tax implications and constraints that are unique to your personal situation.

LGT Wealth Management US is authorised and regulated by the Financial Conduct Authority in the UK and a Registered Investment Adviser with the Securities & Exchange Commission in the US.

#### A personalised approach

- We know there is no typical client. Every single one is unique and we are committed to delivering a personalised service to match.
- Our private ownership, coupled with the financial stability of the LGT Group, enables us to take a longterm approach to business decisions, whilst ensuring that we are able to maintain a flexible approach and an entrepreneurial spirit.

#### **Expertly managed portfolios**

- Our in-house Investment Committee sits at the heart of our investment process and is comprised of our most experienced investment managers and asset class specialists. The views of our Investment Committee reflect our best investment ideas, which are integral to the construction of our clients' portfolios.
- We pride ourselves on our impartial advice and a whole of market approach to portfolio management and fund selection.

#### International presence with a local foothold

- Based in the UK, we are accessible to clients who wish to have a local support team on hand to deal with any queries and for face-to-face meetings.
- We have many years' experience in assisting clients with their financial relocation to the US and Europe.

# Specialists in advising international clients

8

- We work in partnership with your professional advisers to deliver a cohesive and holistic service that you can trust.
- We have our own network of professional contacts who can assist you should you require further advice.

We provide US tax reporting and take into

and lifestyle requirements.

account currency exposure, regulatory constraints

• You will benefit from the flexibility to choose from

different custody platforms across UK, US and Jersey.

Network of advisers

your clients' best interests

Our global approach portfolio for you clients

Working in

- We have a deep understanding of the specific requirements for US connected clients, and therefore can provide you with the security that your investment portfolio is compliant and protected.
- Should you choose to relocate, we are able to provide you with the stability of continuing your relationship with your dedicated trusted adviser.

- greater context of these restrictions and their impact on your financial circumstances.
  You may be entitled to a number of tax benefits.
  We can help you maximise this opportunity,
  - You may be entitled to a number of tax benefits We can help you maximise this opportunity, taking advantage of investment growth in the medium term.

We will implement any tax restrictions that your tax

adviser has indicated. In addition, we understand the

### Investment process overview

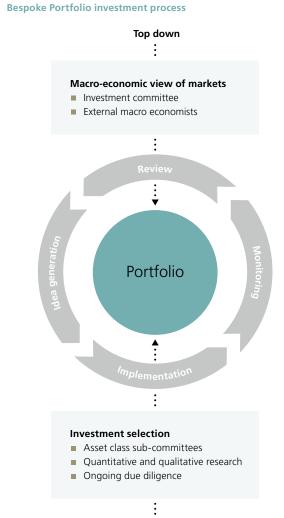
#### A wealth of skills but a single philosophy

Our investment philosophy is simple. With a mind on what has happened in the past, we look ahead to assess what may happen in the world, gauging the possible impacts of events on future returns. The world is changing fast and asset classes that may have performed well in the past may not do so in the days and years ahead. We look for areas of the market that we believe will respond well to future changes in the economic and political landscape and allocate the portfolio weightings accordingly.

From accumulation and preservation through to the succession of your assets, we help you to meet your financial goals whilst working within your risk parameters. In so doing, we focus on long-term thinking, our leading investment expertise as well as our active management approach. We take the time to understand you and your investment requirements, and build a portfolio around your specific needs.

The Investment Committee is comprised of our most experienced investment managers and asset class specialists. Their role is to set the overall investment strategy of the firm.

The process starts with a top-down discussion of the macroeconomic outlook. This leads into a discussion of our market views, which are published in a monthly document after the meeting. The underlying composition of the portfolios is assessed to check that the overall positioning is consistent with the Investment Committee views. This takes into account such things as sector, country and styles of investment within the equity exposure.



#### 12

## Portfolio management

#### Good investments should come as no surprise

Our approach is simple. We offer informed, objective advice based on your aspirations and calibrated against the level of risk you are comfortable with. We create a bespoke portfolio to meet your individual requirements.

We provide our clients with access to international financial markets, and ensure that any investment strategy is not burdened by US tax limitations wherever you reside. We recognise that everyone has their own preference as to how they wish their money to be managed, so we allow you to choose precisely how involved you are with the daily management of your assets.

We provide US tax reporting and take into account currency exposure, regulatory constraints and lifestyle requirements. Denominated in GBP, USD or EUR (Balanced), we fit the portfolio to our clients, never the other way around.

#### **Discretionary Portfolio**

- Our investment process defines the structure of these portfolios, but the day-to-day management is given to your personal investment manager.
- This is the choice for clients who wish to delegate all investment decisions to someone else under the terms of an investment mandate.

#### **Advisory Portfolio**

- Maybe you prefer to be more involved with both the investment strategy and the day-to-day decisions.
- Your investment manager will have an understanding of your objectives and sensitivity to risk, and will match investment ideas accordingly.
- No transaction will be executed without your prior agreement.

## LGT Group

#### Uncompromising integrity

LGT Wealth Management is wholly owned by the private banking group LGT, owned by the Princely Family of Liechtenstein.

LGT is the largest Private Banking and Asset Management Group in the world that is wholly owned and managed by an entrepreneurial family. Managed by the Princely Family of Liechtenstein for over 80 years, LGT has a great deal of experience in managing family assets. In both corporate and investment strategies, LGT takes a very long-term view, recognising that it takes time and discipline to achieve success.

Our partnership with LGT has allowed us to continue under private ownership. Our entrepreneurial approach, together with LGT's financial stability and long-term outlook, enables us to make decisions that we believe will provide lasting benefits for our clients.

#### Sustainably focused

Sustainable and long-term thinking and actions have played an important role in the Princely Family for generations, as well as being deeply rooted in LGT's corporate culture. It is important that the Group's business activities have a positive impact on the environment and society. In 2018, LGT developed and implemented the LGT Sustainability Strategy 2025, which is based on materiality analysis conducted in 2015. The objectives of this strategy comprise of the following:

- Sustainable business
- Sustainable investing
- Sustainable thinking

#### International presence with a local foothold

Whether in Liechtenstein, Switzerland, Austria, the United Kingdom, Singapore, Hong Kong, Dubai or Bangkok: we have a foothold on the ground and will serve you locally. We offer our private clients six booking centres that they can take advantage of irrespective of their domicile. Group-wide, we employ over 3600 staff in over 20 locations in Europe, Asia, the Americas and the Middle East.

#### **Financial stability**

Our service to you is far from just investment performance and financials, but it is important to know that you are in safe hands.

LGT has a healthy balance sheet, a high level of liquidity and is well capitalised. Our equity capital is significantly above the minimum regulatory requirement and reflects the financial strength of our company, also in international comparison.

#### **Financial highlights of LGT Group**

Assets under administration	258 046 million
Total assets	54 902 million
Equity capital	5 411 million
Group profit	378 million

31 December 2022

#### **Ratings for LGT Bank Limited**

Rating
Aa2
A+

31 December 2022

GBP



#### Important information

LGT Wealth Management UK LLP is authorised and regulated by the Financial Conduct Authority Registered in England and Wales: OC329392. Registered office: 14 Cornhill, London, EC3V 3NR.

LGT Wealth Management Limited is authorised and regulated by the Financial Conduct Authority. Registered in Scotland number SC317950 at Capital Square, 58 Morrison Street, Edinburgh, EH3 8BP.

LGT Wealth Management Jersey Limited is incorporated in Jersey and is regulated by the Jersey Financial Services Commission in the conduct of Investment Business and Funds Service Business: 102243. Registered office: Sir Walter Raleigh House, 48-50 Esplanade, St Helier, Jersey JE2 3QB.

LGT Wealth Management (CI) Limited is registered in Jersey and is regulated by the Jersey Financial Services Commission: 5769. Registered Office: at IFC1, The Esplanade, St Helier, Jersey, JE1 4BP.

LGT Wealth Management US Limited is authorised and regulated by the Financial Conduct Authority and is a Registered Investment Adviser with the US Securities & Exchange Commission ("SEC"). Registered in England and Wales: 06455240. Registered Office: 14 Cornhill, London, EC3V 3NR.

This publication is marketing material. It is for information purposes only. Certain services described herein are not available to retail clients as defined by the FCA or the JFSC, as applicable; please speak to your investment adviser for further clarification in this regard. All services are subject to status and where local regulations permit. The wording contained in this document is not to be construed as an offer, advice, invitation or solicitation to enter into any financial obligation, activity or promotion of any kind. You are recommended to seek advice concerning suitability from your investment adviser. Any information herein is given in good faith, but is subject to change without notice and may not be accurate and complete for your purposes. This document is not intended for distribution to, or use by, any individual or entities in any jurisdiction where such distribution would be contrary to the laws of that jurisdiction or subject any LGT Wealth Management entity to any registration requirements. When we provide investment advice it is on the basis of a restricted approach that is to say, whilst we review and advise on retail investment products from the whole of the investment market.

Investors should be aware that past performance is not an indication of future performance, the value of investments and the income derived from them may fluctuate and you may not receive back the amount you originally invested.

#### LGT Wealth Management US Limited

14 Cornhill, London, EC3V 3NR Phone +44 (0)20 3207 8000 info-us@lgt.com

#### www.lgtwm-us.com

#### VALUES WORTH SHARING